Modern Education Society's Ness Wadia College of Commerce, Pune NOTICE

Startup and Innovation Cell

Members of the Staff are invited to attend the following events being organized by The Startup and Innovation Cell of the College is organizing the following events:

Sr no	Day and Date	Event	Speaker	Topic	Timing 11.30 am to 1
1	Thursday, 25/7/19	Guest Lecture	Mr. Rahui S Deo, Founder Rahul Deo Photography	Experience sharing as a creative entrepreneur	pm
2	Friday, 26/7/19	Guest Lecture	Mr Yogesh Shinde, Co-Founder, Bamboo India	Experience sharing as co-founder of Bamboo India	11.30 am to 1 pm
3	Saturday, 27/7/19	Panel Discussion	Tejas Shah & Rohit Oswal, Founders Outliers Clothing Co	How to Navigate the Path of Entrepreneurship	11,30 am to 1.30 pm
			Surabni Bogawat Founder Sweet Home Bakery	oli en	
			Sunanda Verma Bhatta Co- Founder, The Daftar	inacco -	

Venue: BBA Seminar Hall, Second floor, New Building, NWCC

Dr. M. Noronha Coordinator

Dr. M. K. Sanap Head, Startup &Innovation Cell Prof. Girija Shankar I/c Principal

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Startup and Innovation Cell

Guest Lectures by Entrepreneurs and Panel Discussion

Coordinator: Dr. Mariam Noronha

As part of the launch of activities of the Startup and Innovation Cell of the college a series of events were conducted from 25th to 27th July, 2019. Venue for the events was the BBA Seminar Hall, Second Floor, New Building. Events were held daily from 11.30 am to 1.30 pm. Following is a detailed account:

Thursday, 25th July, 2019

The event began with welcome address and remarks by Principal, Prof. Girija Shankar and opening remarks by Dr. Manohar Sanap, Head, Startup and Next up a small introduction of the Innovation Cell of the College. conceptualization and motivation behind the activities to be conducted was given This was followed by an by Dr. Mariam Noronha, Coordinator of the cell. introduction of Mr. Rahul. S.Deo by Anandita Mitra and his felicitation ny Dr. Girija Shankar, Founder Rahul Deo Photography. Mr.Deo then spoke about his journey from an engineer to a photographer and creative entrepreneur. Mr. Deo started his professional life as a Software Engineer and spent a 15 rewarding years in the US developing trading systems for US Stock Exchanges. Since the job involved frequent traveling, travel photography soon became his serious hobby and he has been shooting since. When he decided to come back to India, starting a new photography business was always in his mind. Within a year of coming back, he did take the plunge and has been happily immersed in the fascinating field of wedding photography since. With more than 200 weddings already covered and many more in the pipeline, he firmly believes that his best still lies ahead. He would love to share his experience with you, right from his student life, years spent in the US, all the way to being a professional photographer running a successful business in India. His talk comprised several valuable tips on life and business in general and making it as a photographer in particular. about the importance of a mindset for doing business, asking questions, seeking satisfaction above everything else, patience, focus, learning the craft, commitment to quality, word of mouth publicity, customer satisfaction, choosing one's projects and several other aspects.

Attendance: Students: 112 and Teachers: 11

Friday, 26th July, 2019

The event began with an introduction of Mr. Yogesh Shinde, Co-Founder Bamboo India, Pune by Ms. Harjas Kaur Juneja, student of T.Y.BCom. Dr. Mariam Noronha welcomed him with a rose bud. Bamboo India is an Indian Startup founded on 15-Aug-2016 in Pune by Mrs. Ashwni Shinde and Mr. Yogesh Shinde, Their aim was to provide people with an alternative to plastic products. Hence they came up with innovative Bamboo products like Bamboo Toothbrush, Bamboo Earbuds, Bamboo Straws and many more. Their mission is to reduce plastic waste by replacing plastic products with ones of bamboo products and make a positive impact on 1000k people life. It's not about income but outcome. Their top selling products are acoustic speakers, bamboo toothbrushes and ear buds. As of now, they have a total of 30 products and have 40 more in the pipeline. India is the second largest producer of bamboo in the world and we have various varieties of bamboo growing across the country. There are a total of 1800 bamboo products available in the market and the possibilities to develop enterprises in this arena are limitless.

The source of developing ideas regarding new products and services is in the environment itself. Plastic toothbrushes are a large chunk of what is clogging landfills today. Hence, the idea to take bamboo, which we think is only for ladders, furniture and construction purposes, and make a product of daily use. It is also one that is biodegradable and environment friendly. No doubt environmental friendly bamboo products are more expensive when compared to plastic, but the impact is great. High cost is attributed to the need for human intervention in the manufacturing process. A bamboo toothbrush requires at least 8 stages of human intervention.

So far he and his company have made the following impact::-

1) Saved 160k plastic waste with innovative Bamboo Products

2) Recognized by UN and invited to New Delhi to showcase innovation on World Environment Day 2018

3) Conferred with the title of Most promising Start-up 2017 by Cummins College,

4) Reached 1600 pin code in India and 18 countries in the last 2 years.

5) Worked In association with more than 100+ Bamboo farmers & artisans across India

6) Advisor on Maharashtra Bamboo Board

7) National level Advisor for Kasturi, women empowerment mission

8) Vocation Award for social entrepreneurship 2018 by the Rotary club.

9) Invited to shared Indian Social Entrepreneurship startup journey at SAARC event New Delhi 2018.

His talk was followed by an interactive question answer session.

Attendance: Students: 76 and Teachers: 4



Saturday, 27th July, 2019

A panel discussion on "How to Navigate the Path of Entrepreneurship" was conducted. Mr Rohit Oswal, Co-Founder, Outliers Clothing Company-a company that combines the organic with comfort and timeless style. Ms Surabhi Bogawat, the live wire baker, owner Sweet Home Bakery and who is known as the cupcake lady of Ahmednagar and Ms Sunanda Verma Bhatta, co-founder of The Daftar, a co-working space that is helping nurture the startup eco-system in Pune through the platform they are providing were panelists for this session.

The session was steered by Dr. Mariam Noronha and panelists shed light on various aspects of establishing a business- how to develop ideas, sources of business ideas, identifying your co-founder, bootstrapping, starting small, testing your ideas and developing them on a lean canvas model, the importance of having a website and social media presence, word of mouth publicity, listening to others, letting go of small things, being receptive to ideas, starting now instead of waiting for the right moment, creative thinking, mindset is everything, how to deal with obstacles, multi-tasking. The audience also interacted with and asked questions to the panelists. Ms. Tanushree Gulati compered the event.

Attendance: Students: 65 and Teachers: 4

Report- submitted by Dr.Mariam Noronha







Modern Education Society's Ness Wadia College of Commerce, Pune

NOTICE

Students are required to note fresh dates for workshops being organized by the Startup and Innovation Cell of the College: (Prior Registration is necessary for all participants)

To register contact Izhan Perampelli/Mohammed Bharmal T.Ÿ. BBA

Sr	Day and	Title of Workshop	Speaker	Timing	Venue
no _	Date Tuesday, 13/8/19	Business Idea Generation	CA Vaibhav Jain, Certified Business and Life Coach	11.15 am to 1.45 pm	Room no 10 Old Seminar
2	Monday, 19/8/19	Creative Thinking for Business (in association with Arts Association)	Ms. Durga Tilak, Artist and Advertising Professional	11.30 am to 2 pm	Hall BBA Seminar Hall

Dr.M. Noronha Coordinator Dr. M. K. Sanap Head, Startup &Innovation Cell Prof. Girija Shankar I/c Principal



Startup and Innovation Cell

Workshop on Business Idea Development and Launching a Startup

Tuesday, 13 August, 2019

Venue: Seminar Hall, Old Building

Timings: 11.25 am to 1.25 pm

A workshop on Business Idea Development and launching a Startup was conducted. This workshop was a platform for students to learn how to generate business ideas, how you can evaluate them and identify those with adequate potential. This endeavour was conducted with the hope that it will kindle the flame we are hoping will burn bright in the near future on the horizon in the form of a lucrative business idea.

The faculty for the workshop CA Vaibhav Jain was unable to conduct the event as he suddenly took ill. Hence, the sessions were conducted by Dr.Mariam Noronha, Coordinator, Startup and Innovation Cell, Ness Wadia College of Commerce, Pune.

The workshop began by exhorting to students to release their fears with regard to launching a venture. "Zero Equals One" a Ted Talk by Riley Csernica, a biomedical engineer who turned entrepreneur at 21 was screened. One can start a business with no money, no product, no network and no mentors because one good idea is better than nothing in terms of resources. Starting off from zero means you have nothing to lose and it should not prevent you from starting up. This was the central idea of the talk and struck a chord with the students.

The first half of the workshop shed light on various internal and external sources of business ideas and how to identify business ideas. The session began with the story behind the establishment of some prominent brands/businesses, Kentucky Fried Chicken in 1952, Apple in 1976, Amazon in 1994 and Airbnb in 2007. Next up, various sources of business ideas were highlighted with ample examples. Our problems and experiences as well as those of others are the biggest source of business ideas. Thereafter reading, reflection, success stories/role models, research, utilization of available/existing resources, imagination, employing skills/training/abilities to use and reviving art forms are just some ways in which various businesses have come into existence.

Identification of viable business ideas through SWOT analysis, environmental scanning, research, trend spotting and problem identification were explained

with examples of Caratlane, Tinder, Bumble, ID Fresh Foods, PlaceofOrogin, Flavoursofmycity, etc.

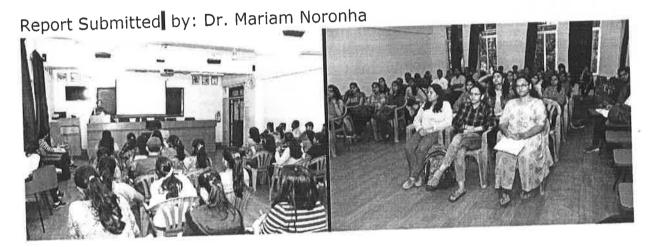
There are no barriers to entrepreneurship. Age does not matter, a viable idea is what counts. Paul Tasner's Ted talk "How I became an entrepreneur" was screened to elucidate the fcat that nothing can stop an idea whose time has come, not age, not being fired from his job as in Paul's case.

The second half of the workshop enlightened students about the concept of a startup, how to determine whether a company is a startup, key determinants, etc. Unique ideas propounded by founders who have successfully launched products like Lollcup, Scrub Daddy and Groovebook, all ventures that won funding on Shark Tank were discussed and shared.

Next up, students were encouraged to list a very personal and common problem, condense it to 7-8 words and write it down, conduct primary research and rate its impact, commonality and seriousness. If the answers do not indicate viability/potential they were asked to start over. The litmus test for a god business idea is-would people be ready to pay money for it?

The Lean Canvas Model by Ash Maurya was also discussed as s significant tool to evaluate the viability of a business idea.

Number of Students attended: 62



Startup and Innovation Cell

Workshop on Business Idea Development and Launching a Startup

Monday, 19 August, 2019

Venue: Seminar Hall, Old Building

Timings: 11.30 am to 2 pm

A workshop on Creative Thinking for Business was conducted. This workshop aimed at orienting students to think out of the box and tap their creative side. The workshop was scheduled to be conducted by Ms. Durga Tilak who could not come on the day due to ill health. Hence, the workshop was conducted by Dr. Mariam Noronha, Coordinator, Startup and Innovation Cell, Ness Wadia College of Commerce, Pune.

The workshop addressed 3 main questions-

- 1. What is creativity?
- 2. Am I creative?
- 3. How can I acquire creative skills?

The first question was answered by considering the fact that creativity is not the sole preserve of artists and designers. Everyone is creative, some of us are just more creatively inclined. However all of us can develop our creativity. Several examples from day to day life and business were quoted. Right from Harry Potter series which is a different way of perceiving the world, problem solving in the Hollywood movie the Martian, Mangalyaan, India's mission to Mars, Walt Disney who conceived of Disneyland and who gave the world many endearing cartoon characters to Zomato's advertisements, a wide range of instances of creativity in life nad business were considered.

Students were given 3 exercises- drawing each other, the 30 circles challenge and a case study "Marooned in the Desert" which set them thinking and got them excited and involved in the learning process. Simple exercises were shared which students can do on a daily basis and develop their creativity- keeping an idea book, drawing circles, mandalas, meditation, writing are simple practices that help us to become more creative and can be practiced by all.

Number of Students attended: 51 students

Number of Teachers attended: 2



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Arts association 2019-2020 Staff-in-charge, Dr Mariam Noronha

July 2019

A Collage making activity for third year students was conducted. The target audience was all TY students of Business Entrepreneurship. Students learned to use images to communicate ideas and information through pictures. This started by choosing the right pictures, planning space on a piece of chart paper, using minimum words to tell a story with those pictures.

19th August 2019

A workshop on Creative Thinking for Business was conducted in association with the Startup and Innovation Cell of the College. This workshop aimed at orienting students to think out of the box and tap their creative side. The workshop was scheduled to be conducted by Ms. Durga Tilak who could not come on the day due to ill health. Hence, the workshop was conducted by Dr. Mariam Noronha, Coordinator, Startup and Innovation Cell, Ness Wadia College of Commerce, Pune.

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meditation, writing are simple practices that help us to become more creative and can be practiced by all.

26th September, 2019

Art for Self Discovery, a set of activities aimed at enhancing the understanding of the self and coping skills was organized under the aegis of the Arts Association. Four exercises were conducted in which students learned to introspect and understand where they stand on the ladder of self-development.

To begin with the Two Circles exercise in which students drew one big circle and a small circle inside it. In the small circle students were asked to list what they could control and in the outer ring, things beyond their control. This helped students to understand that we can only control ourselves, how we respond and relate to things, we cannot control other people, even circumstances and things like the weather. We do not need to worry about what we cannot control, what's inside matters.

The next exercise comprised listing people, animals/things without which one cannot imagine life. Finally, we all realized that little things matter, most people listed friends, family, pets, music, books, laughter as things they could not imagine life without.

Thereafter students did an exercise called "Watch me bloom". They drew a hexagon which represented a centre of a flower and petals extending from each side of the hexagon. Inside the hexagon they wrote something that they wanted to improve on like being able to play a musical instrument well. The petals were filled with different steps to achieve this- join a music class, practice, buy the instrument, self-learning by watching videos, attending class regularly, working to improve.

Finally, the session concluded with students making a coping shield. A paper cut out of a shield was given to each one of them. They filled the shield with ways in which they could cope when stressed out. Taking deep breaths, exercising, listening to music, spending time in nature, watching a movie, etc were some ways students listed. They were encouraged to keep the shield like a bookmark or reminder to help them cope.

The session was conducted by Dr. Mariam Noronha.

Number of students attended: 37

9th December, 2019

Ms. Munira Baghdadi, Senior Graphic Designer, WhyNine Design Studio spoke on a Designer's Perspective on Brand Building and Brand Identity; this talk was organized in association with the Startup and Innovation Cell of the College. She shed light on the importance of brand identity beyond a logo and the need for humanizing brands.

Step1-: Plan/Idea-: she said whichever name plan a proper design for it.

Step2-: Target audience-: example pubg. This game targeted people who were looking for battleground virtually with easy access.

Step3-: Ultimate market perception- : example Nike by observing a tick mark (swoosh) people understand it's the brand Nike.

Step4-: Competitors-: you should understand your competitors and try to be better than them to stay in the competition.

Step5-: Brand Persona-:It is humanizing the brand .example -: Zara. We imagine a person wearing Zara to be elegant ,decent and sophisticated so from brand patronage we can judge people's characteristics.

Step6-: Objective/core value. Example -: Raymonds. It wants to be a luxury brand and highlights family values in people's life.

Step7-: Brand identity.i.e.how can we judge a brand or identity it by its color, symbol and typography .it is nothing but elements that makes a brand different from another brands. The elements are

- A) Colour
- B) Photographs/Images
- C) Typography
- D) Style and layout
- E) Tone and Voice

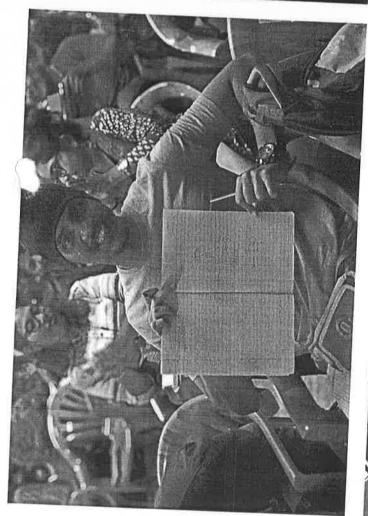
Step 8-: Marketing &advertising- :Think how you advertise uniquely &understand the psychology and perception of people after receiving the information via your advertisements.

47 Students and one teacher attended the events.

Arts Association (2019-2020)











4

Report on: The Start-Up Idea Contest, 2019.

-Armaan Madhani Ria Chandnani

The Startup and Innovation Cell of the Ness Wadia College of Commerce organized the "Startup Idea Contest", which took place on 7th September, 2019. The event started off with a welcome speech delivered by Tanaya Ingale a volunteer of the cell. In her speech Tanaya, acknowledged the judges, teachers, volunteers and the participants about the Startup and Innovation Cell and Iaid out the agenda for the contest being held. Tanaya then requested Dr. Prakash N. Chaudhary, Vice Principal, Associate Professor and Head, Dept. of Business Law to address the audience. In his address to the audience, Dr. Chaudhary appreciated the efforts of all the volunteers Startup and Innovation Cell who put in all the efforts and hard work in organizing such events and giving an opportunity to the students of the college, to participate and gain experience which would be fruitful of their future that lies ahead of them today. He also motivated the participants to continue to come up new ideas and technological innovations which might one day become long term sustainable business's providing solutions to upcoming problems in the industry.

.anaya then introduced the two judges for the contest. The first judge was Shri Yogesh Shinde, social entrepreneur and co-founder of Bamboo India. Bamboo India is an Indian Startup founded on 15th August 2016 in Pune by Mr. and Mrs. Shinde. Their aim was to provide people with an alternative to plastic products. Hence they came with innovative bamboo products such as -Bamboo toothbrush, bamboo ear buds, bamboo straws and many more. Their mission is to reduce plastic waste by replacing plastic products with similar bamboo products and create a positive impact on many people's lives. Prior to joining the Bamboo India Mission, Mr. Yogesh Shinde spent 14 years in the IT Industry working for many companies such as- Barclays, T-Mobile, Vodafone and so on across the globe in Germany, London and many European countries as well as Indian cities. During this time he worked in various roles including that of developer, team leader, manager, onsite delivery manager and Assistant Vice President. All along he wanted to five back to society and his country, this is the reason he gave up his corporate career and pursued entrepreneurship. The second judge was Mr. Rohit Oswal. Rohit Oswal along with Tejas Shah, a achnology and fashion savvy duo who saw a great opportunity in the men's clothing business realized that serious dearth of options for regular wear t-shirts by Indian brands. They found that within the few brands that did offer quality and variety, there was a gap in how and where the materials were sourced from. After several months of research, they formed the Outlier Clothing brand which is not only effective in the way it looks and feels but can be worn with a clear conscious. Outliers t-shirts have an Indian feel through designs, international standards in quality and zero exploitation of farmers that grow the cotton for the apparel as well as our environment. Rohit Oswal has also co-founded another firm in 2019 known as- Perpetual Wealth Management, where they offer services like mutual fund investing, portfolio management services, insurance, loans, etc.

Then Dr. Chaudhary presented the judges with a rose bud and welcomed them to our college as an expression of gratitude for spending their precious time mentoring and guiding us. After this Krupa Asher another volunteer of the cell addressed the audience with an explanation about the various

rules, regulations and protocols that the participants must follow while presenting their startup business idea.

The first participant was Prathamesh Jakka from TY-BBA (IB). His idea was about a device/equipment called 'Light Painter'. It is a tool that enhances photo quality by making use of light painting technology. It solves the problem of faced by other similar equipment's including fragility, heavy weightless, single color exposure and biggest problem of all exorbitant prices. His device was multi-purpose equipment which finds it use in the photography and cinematography industry. The products target markets would be pre-wedding shoots, video photography, etc.

The second participant was Rajesh Ramakant Bardapure a student of TYBcom. His idea was one which would help making spoken English classes more efficient. He noticed that these classes don't generate good results due to the attitude of the teachers. So to solve this problem he developed an app which would help in taking these classes online with the best tutors that would be trained by his company to have a better attitude and teaching style.

The participants of the third team were Ashish Vegdani and Ajay Sutar from TY-BBA. Their idea was to create an application named Dr. Dhobi, which would provide an online platform for laundry services along with doorstep pick up and drop facilities. Their competitive advantage would be reasonable pricing and fast delivery. Their target market includes hostel students, working individuals and housewives.

The fourth participant - Prathamesh Jakka — The next idea by Prathamesh was an affordable alternative to tools that are used to take time-lapse videos. It was a camera slider which had the technology which would help it move in various directions at the speed desired by the user. This slider would be able to calculate how many pictures to take over a certain period of time to get the time-lapse of the desired length. He showed the judges a video of the prototype created by him and one that he had created for personal use.

The fifth participant - Rajesh Ramakant Bardapure — His next idea was of a start-up idea for traditional and social media handling. He wanted to open an advertising office which would provide these advertising services to promote the client's business. At the end of the contract a report would be given to show the progress and if there is no progress then the fees would be refunded.

The participants of the sixth team were Kaustubh Meshram and Yash Sangpal from TYBBA. Their idea was to start a company named 'Mesh Marketing Solutions Pvt. Ltd', which would offer social media market services along with competitive market research analysis, client funding as well as brokering funding for startup ideas between entrepreneurs and investors.

The seventh team participating were Anandita Mitra and Shubham Thorat from TYBBA. Their idea was to launch an online platform 'Tennis Cult' providing services to athletes and sports enthusiasts. The features of the platform include advance court bookings at reasonable prices, training by professional coaches, etc. covering various geographic localities in northern India.

The eight team included Guru Govind Mahesh and Sadhana Singh, students from TYBBA. Their idea was a way to wash people's cars more conveniently and save water along the way. It would be an app based service which would connect the vehicle users and vehicle cleaning operators directly. It would help create an online payment platform for the same and would help the owner get their vehicles washed professionally at their own specified time.

The ninth contestant was Prathamesh Jakka, his idea rose out of a personal need. Being an ex-engineering student, he was often stuck writing multiple assignments by hand. It was necessary for these assignments, which were generally just copied to have his handwriting. So he decided to create a printer which would be able to print in one's own handwriting. Here, you would have to put a sample of your own handwriting and then the documents that you wish to write on a word document. The printer would print the document in the handwriting of the user.

The last team to participate in the contest was Karan Pawar and Shubham Thorat from TYBBA. Their idea I called "Fresh Mart" and would be a competitor to Big Basket and Grofers. The biggest difference in their business model would be that Fresh Mart would be an online platform that would source fruits and vegetables directly from the farmers. They would deliver fresh produce and as they would be connected directly to the farmer, their costs would also be considerably lower.

This marked the end of the contest and after tallying up the points given by both the judges, Anandita Mishra and Shubham Thorat stood first for 'Tennis Cult' and Prathamesh Jakka secured second place for his handwriting printer.

the judges then gave certain remarks to the contestants that would help them do better in the future. Shri Yogesh Shinde asked the students to be more confident while presenting and to have all their market research ready. He also told them that it was essential to have estimated costs and pricing presented while sharing their business idea. Overall, he encouraged them to keep working on their ideas and to develop them into revenue generating businesses.

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SECTION: BBA

DATE OF EVENT: 07/09/19

TITLE OF EVENT/ACTIVITY:

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SECTION: BOOM / B. VOC

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Modern Education Society's Ness Wadia College of Commerce, Pune

Startup and Innovation Cell

NOTICE

Students are required to note details relating to the following events being conducted by the Startup and Innovation Cell of the College:

Sr no	Day and Date	Title of Workshop	Timing	Venue
1	Thursday, 26 Sept, 2019	Screening of Videos and Talks on Starting a Business, Pitching Ideas to Investors, Dealing with Failure, How Consumers Make Choices	11.15 am to 12.15 pm	BBA Seminar Hall
		Followed by discussion and sharing by students		
2	Saturday, 28 th Sept, 2019	Xpressions- A Panel Discussion on the nitty gritty of being a business owner	11.30 am to 12.30 pm	BBA Seminar Hall

Dr.M. Noronha Coordinator Dr. M. K. Sanap Head, Startup &Innovation Cell Prof. Girija Shankar I/c Principal



Screening of Educational Videos and Talks

26 September, 2019

11.30 am to 12.30 pm

The Startup and Innovation Cell conducted a screening of the following videos and educational talks:

- 1. Top 10 Shark Tank Businesses (successful pitches)
- 2. Top 10 Shark Tank Businesses (pitches that failed to get funding but made it big after the show)
- 3. Tips on making a great Shark Tank Pitch
- 4. Inspirational words by Jack Ma
- 5. Marketing without Advertising- a Ted Talk by Manu Kumar Jain, Vice President Xiaomi and Managing Director, Xiaomi India

Following this student shared learning from the above.

Number of Students Attended: 57

Startup and Innovation cell, Ness Wadia College of Commerce. Attendance Sheet.

Date: 26/09/19

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	Harjas Kaur Juneja	9175177909	B.Com	Third year	Durys.
2	Kesar vimal parmar	7066507916			KESKUP.
3	Namrata Pingale	9422005880			PAG.
	Gagandeep Singh khanduja	8087773934			Cagnalust
and the same of	Prachi jadhav	9112349782	B.Com	Third year	Phalli
6	Rounak Singh Khanuja	8237315523	B.Com	Third year	PAL
-	Varun Baldota	8793335500	B.Com	Third year	
8	Tanushree Gulati	9595150535	B.Com	Third year	Sulati
9	Jagadish achit chavan	7264929215	B.Com	Third year	(later)
	Krupali Patadiya	9975282953	B.Com	Third year	Youraki
_	Hinal Jain	8007011639	B.Com	Third year	
12	Simanthini Sarak	8380942996	B.Com	Third year	248 alle
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14	SMITA SHARMA	7709274432	B.Com	Third year	Smitel
15	Monika Daware	8983818798			
16	Pratima khedkar	8378028219	B.Com	Third year	Pratima
17	Jenish	9527191919	B.Com	Third year	A-0-
18	Idris Tinwala	8788132900	B.Com	Third year	(204
19	Indraja Shrikant Parve	9834379435			Dey.
	Gayatri Amalkor	8805212299			Capalin
_	Jaikumar Oswal	7387187752	B.Com	Third year	1
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	Sukhada kishor jagtap	9834767210			Jag top
24	Meenakshi sharma	7498991587			Den
25	Kshitij Pataskar	9511911694			TENNEN
26	Himani Gupta	8446092884			Semone .
27	Roohan Singh	9850037196	B.Com	Third year	THE WAR
28	Prathmesh Bhosale	9657158884	B.Com	Third year	Mahasak
29	Aditya Bijlani	7798611281	B.Com	Third year	145
30	Ashish Kumar	9916349663	B.Com	Third year	Jak .
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	Rutaja Hiremath	8087227539			Septia
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	Ajay Sutar	9156456796		Third year	
	Ashish Vegdani	7069288529		Third year	Vice Town
_	Yash Sangpal	7972920552	BBA	Third year	
38	Rakesh Dilip Gavit	777689843!	BBA	Third year	
	Rahul Singh	9960123669	BBA	Third year	West State of the
40	Anmol Milaney	950351636	_	Third year	1/2 powdo
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44	Màssi HaíDari	916884389	8 BBA	Second year	

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2019-20

Guest Lecture on Intellectual Property for Business

27th September, 2019 Coordinator: Dr. Mariam Noronha

On 27 September the Department of Business Laws organized a lecture on Intellectual Property for Business. The lecture was delivered by Mr. Shridhar Kulkarni, Co-Founder, LegaLogic consulting Pune's leading corporate legal consultancy firm established six and a half years ago.

The event began with his introduction by a student, Mr. Armaan Asif Madhani, TY BBA and felicitation by Dr. Mariam Noronha who coordinated the conduct of the event. Mr. Kulkarni began his talk by explaining the term "intellectual property" which consists of 3 parts:-

- A. Product of human creation
- B. It Comprises of two distinct forms:-
- a) Artistic work and b) industrial property

He also explained the different types of intellectual property:-

1. Invention

It is a new product that comprises an innovative step for the application. It is protected by a patent which an exclusive right is granted so that no one uses his invention without his consent.

2. Artistic work

It is creating something new in field of art like writing a book, drawing, publishing new music, etc.

Symbol logo

It means giving a logo to a product but no one can use that logo except its company.

C. Registration of the same

He further explained "design registration" which means having a design or shape or a pattern of a specific product to be registered and marketing in such a way that the field is known by

For example - Bisleri is a company that sells packaged water, packaged water is an industry but people usually people ask for Bisleri instead of a packaged water bottle, similarly people ask for a Xerox instead of a photocopy.

Design registration offers the advantages of an increase in market potential, promotion of creativity and safeguarding the features of the product. The requisites are it must be new and must not be disclosed to the public.

He then discussed trade mark as a symbol, word, signature, name, etc. which helps to distinguish between one brand and another. He also gave a classic example of Kirloskar which is a surname and got its name after a long presence and hearing from court otherwise a surname can't be given as a brand name.

The next topic was non-patentable inventions in India:-

- A. Which are frivolous in the eyes of the law
- B. Method for agriculture
- C. Inventions related to sonic energy
- D. Duplication of known devices

He later explained a new concept evolving in today's world which is Geographical Indications (GIs) which means a product which is originated from a specific territory and is known globally and with the help of the mark you have an edge over global competition.

For example recent news of *Kolhapuri chappal* which has got it's unique identification.

He continued to explain the importance of intellectual property as follows:-

- 1. Right to use
- 2. Right to sell
- 3. Right to prevent from others exploring
- 4. Right to licensing



He concluded by the lecture by explaining about various international treaties which are based on intellectual property rights, like the Madrid treaty which helps to provide one single procedure for the registration of a mark in several countries and PCT (patent co-operation treaty) which helps to patent internationally and reduces cost.

The session ended with a question-answer session.

Number of Students Attended: 74 Number of teachers attended: 4



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Depastment of Business Laws. IP Letters

Attendance Sheet

Date: 27/09/19

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Modern Education Society's

NESS WADIA COLLEGE OF COMMERCE

19 Pnn. V. K. Joag Path. Pune - 411 001 Maharashtra State (India) Website: www.nesswadiacollege.edu.in

Senior College ID/No.: PU/PN/C/021/1989 Senior College Gode No.: 060 Junio Senior College Code No.: 060 Junior College Code No.: J.11.15.003 Re-accredited by NAAC with an 'A' Grade (2014-2019)

Affiliated to the University of Pune and Recognised by Government of Maharashtra Recognised Under Section 2(f) and 12(B) of UGC Act, 1956.

College (O): 020-26167024 / 26160909

Fax: 020-2616 3149 / 26160572

E-mail: nesswadiacollege@gmail.com

NOTICE

STARTUP AND INNOVATION CELL

5.10.19

This is to inform all the students of F.Y., S.Y., T.Y., (B.Com., BBA, BBA-IB, BBA-CA, M.Com.) that the STARTUP AND INNOVATION CELL of the college is organizing a Panel Discussion by Alumni Entrepreneurs. Interested Students may kindly be present as per details given below.

Date: October 9, 2019

Venue: Room No. 204

Time: 12pm

List of Alumni Entrepreneurs are given below:

1. Saad Sheikh (Food & Beverage Industry)

2. Pravin Kumar (Research and Consultancy)

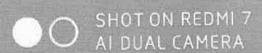
3. Anisha Vaswani (Fashion Industry)

Dr. Deepa Dani

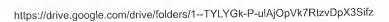
Assistant Coordinator Startup and Innovation Cell Dr. M. K. Sanap

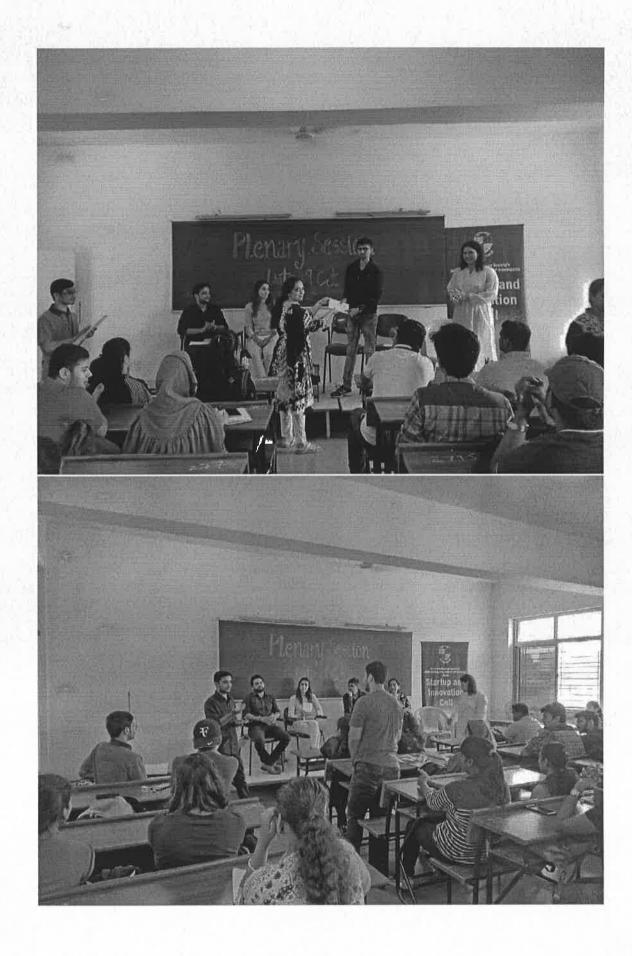
Head Startup and Innovation Cell Prof. Girija Shankar

I/C Principal



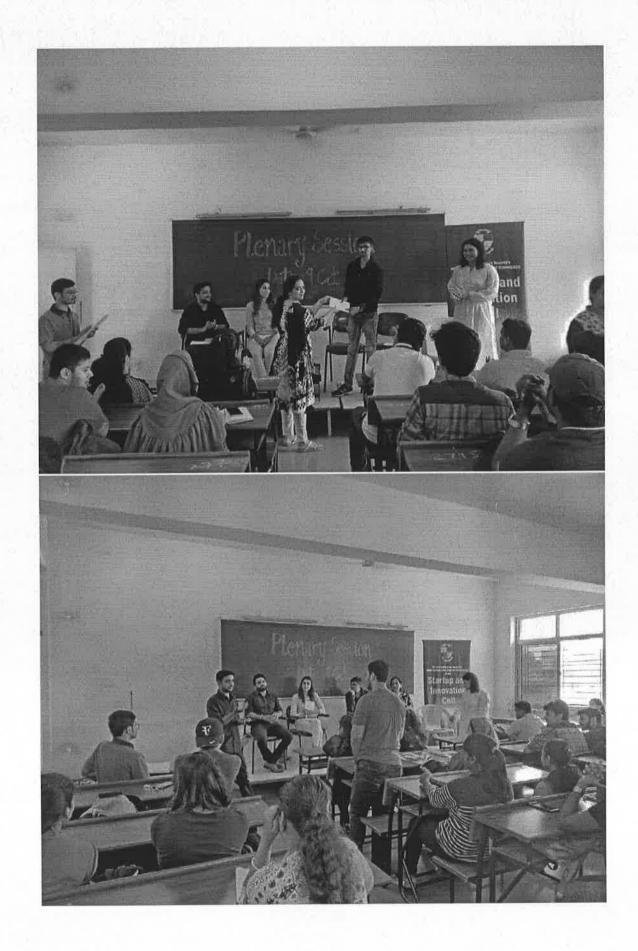






Pg No. (2)... STARTUP AND INNOVATION CELL ACTIVITIES ATTENDANCE SHEET, NWCC SECTION: BBA B. Com / B. VOC. DATE OF EVENT · PLENARY SESSION TITLE OF EVENT/ACTIVITY: ENTREPRENEURS
CLASS | Mobile No. KLUMNI NAME Signature Sr.No Reason Rohan. N. Pawar FY. D 8779244566 9420169557 Onkar A. Ahirrao Fy. E 9022478883 Prashant Bhise TY. BCom 7391020366 T. Y - A SANKET JADHAY 9403636509 PARTH INANI T.Y.- B 5 FX BNa 6395790344 Ritu Shouria F. YBVQ 7972139536 Roshni thatni 9049962979 S.Y B COH Tanaya Ingale Sheishti singh 5.4. BLOM 8237878207 9 Marshada Kawade S.Y. Brom 7875818379 10 1880 (18) 8669089636 Aliabbas. N.J. 12. Sahiba. K. Gujual TYBBA(IB)9921356278 Shubham Pagare TYBBAIB 9881221869 Akanksha Jadher TUBromD 7410558572 4 T.Y. BLOME 7249137925 15. Rilika R.K Pal. T.Y.Blomd 9527052533 Mansi Shindekar 16.





Activity Report. Intellectual property rights

17 th October 19-20

The seminar held on 17th October 2019, in Ness Wadia College of Commere, Pune was about Intellectual Property Rights. The seminar was an initiative by the Startup and Innovation Cell of the college. The speaker for the seminar was Mr.Hrishikesh Honkolas. The lecture was for about an hour in which Mr. Hrishikesh tell us about the four laws that are applied to Intellectual Property Rights. The four laws are Patent act, Trademark act, Copyright act and Design. In this lecture he also tell us what are the procedure to get registered under these laws, their advantages and disadvantages and their insignia by giving absolutely apt examples or by telling stories. They said that any research taken by any scientists or any particular person would be helpful for society. Mr. Hrishikesh also gave have information about Novarties Company which was came up in 2014 across. Was came up with Cancer drop which was very helpful and was came up with very heavy pricing around 1 strip for Rs 25,000. They also provide information regarding the time span of this laws. They said that term of patent is 20 years from the date of filing of aplliapplication and once the span is finish no patent protection will get. Patent cannot be renewed. It goes to public doment after 20 years. Next they told about another law i.e. Trademark. Trademark act is came up in 1999. They said that Trademark can be a logo or text but logo can't be a trademark. It can consist of colour, sound, style and pattern. Then they also said that Army insignia, Government insignia, Military insignia, Navy insignia and Air force Reputation cannot be used as a trademark. Time span of trademark is 10 years. They also said that if you are not using your trademark for 5 years then your trademark registration get lapsed. After your time span is expired you can renew it with the same format, fees. Then they explain about another law that is Copyright . They have given 5 important discipline regarding copyright that is Artistic work, Literal work, Dramatic work, computer programs and performer right. Overall it was a very educational lecture with a very entertaining speaker Mr.Hrishikesh. For continuously 1 hour he kept the class entertained and even he didn't make the law





PRINCIPAL Ness Wadia College of Commerce Pune - 411 001



17th oct. 2019 IPR Senvinar

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Modern Education Society's Ness Wadia College of Commerce, Pune

Startup and Innovation Cell

NOTICE

Students are required to note details relating to the events being organized by the Startup and Innovation Cell of the College on Monday, 9th December, 2019 at the BBA Seminar Hall:

Sr no	Event	Timing
1	Entrepreneurial Mindset- a talk by Ms. Sunanda Verma, Co-Founder, The Daftar	11.15 am to 12.15 pm
2	Brand Building and Brand Identity- A Designer's Perspective by Ms. Munira Baghdadi, Senior Graphic Designer, WhyNine Design Studio (This talk is in association with the Arts Association)	12. 15 pm to 1.00 pm

Dr. M. Noronha Coordinator Dr. M. K. Sanap Head, Startup &Innovation Cell Prof. Girija Shankar I/c Principal

albanha



Entrepreneurship mindset and Brand building

9th December 2019

The seminar held on 9th December 2019
Ness Wadia College of
Commerce, Pune.Conducted sessions-:(1) Entrepreneurial
Mindset (2)Brand Building
&Brand Identity .The seminar was an initiative by the
Startup and Innovation cell of the college. The first session seminar was held by Mrs
Sunanda Verma ,Co-founder of "The Daftar".The lecture was for about 45 minutes in which Mrs Sunanda first told



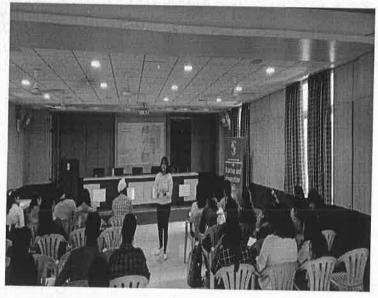
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us about her business "The Daftar"an Co-working space, spread across 100 locations, Millions of Co-workers are there. She works with lot of Startups Consulting them. Then Mrs Sunanda tells us about the Entrepreneurial Mindset. She tells entrepreneurship as being Pro active, Risk taker, Creative in venture, Solve problems and earn profit. Then she explains this point to us. Pro active means to respond to situations &grab opportunities. The more response u give the pro active you become. Then she asked us Not to be afraid of failure or don't think about criticism after failure. Once you take risk you take complete ownership. SHE explained us how managing resources is also important to make optimum usage of available resources and give full energy to it. After this she explains the difference between Businessmen & Entrepreneurs. She asked few questions like all businessmenare entrepreneurs? And she said no!because businessmen are those who sell goods in small quantity but ,entrepreneurs are those who add some value, doing something extra to expand their business. They accept challenges because it is a main reason to grow.later she explained how entrepreneurshipskills are develop within us .She tells us that entrepreneurship skills are nothing but passion, PAGALPAN. The environment we live in And exposure. She asked us to observe them and presume them. Overall she said the more you do something the more you get interest in it and then you get skilled in it. She explained the above lecture by giving example of 3M company. The next guest in the session was Ms. Munira Bagdadi. She is an senior graphic designer of whynine studio. In this session she talks about Brand building & Brand Designing. So she

Tells us the steps of brand designing. Step1-:Plan Idea-: she said whichever name plan a proper design for it.



Step2-:Target audience- :example pubg.This game targeted people who were looking for battleground virtually at easy access.

Step3-:Ultimate market perception-:example Nike.Just by observing a tick people understand it's the brand Nike.

Step4-:Competitors-:you should understand your competitors and try to be better than them to stay in the competition.

Step5-:Brand Personna-:It is humanising the brand .example -:zara.we imagine a person

wearing Sara clothes to be elegan ,descent and sophisticated person i.e just by wearing a brand we can judge people's characteristics.

Step6-:Objective i.e a core values.example -: Raymond.It wants to be a luxury brands and values in people's life.

Step7-:Brand identity.i.e.how can we judge a brand or identity it by its colour, symbol & typography .it is nothing but elements that makes a brand different from another brands.The elements are

A)Colour

B)Photograph

C)Typography

D)Style & layout

E)Tone & Voice

Step 8-:Marketing &advertising-:Think how you advertise uniquely &understand the pschoology &perception of people after receiving the information via your advertisements.

Overall this lecture taught us about entrepreneurship skills and brand marketing. The entire session was two way communication in which childrens got equal opportunity to communicate to the guest.!!

Thank you!

SECTION: BCOM

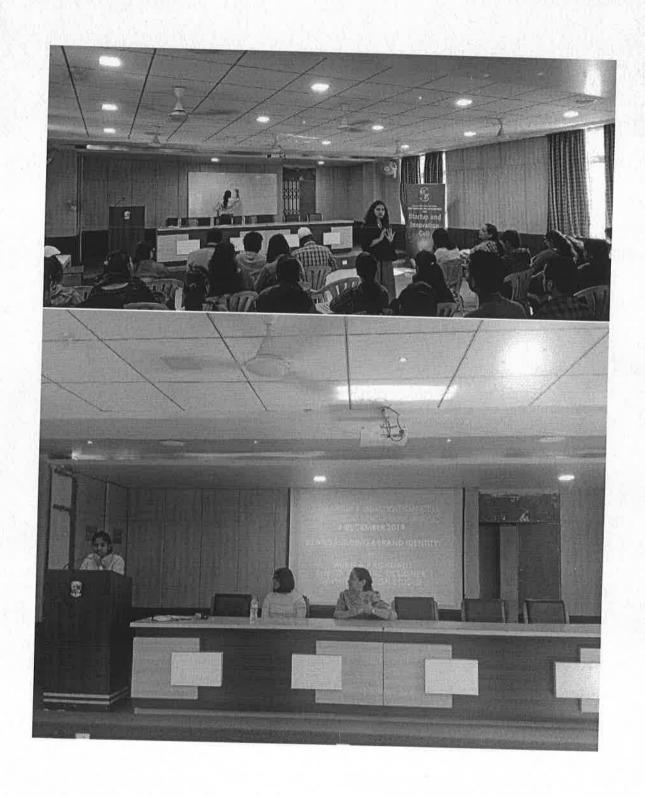
DATE OF EVENT: 9/12/19/

TITLE OF EVENT/ACTIVITY: Entrepreneurial Mindset, Brand Building and brand identity

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Modern Education Society's NESS WADIA COLLEGE OF COMMERCE

19, Late Prin. V. K. Joag Path, Pune · 411 001 Maharashtra State (India)
Phone: - 020-26167024 / 26160909 || Fox No.: 020-26163149 / 26160572



Student Development Cell

Annual Report for the Academic Year 2019-20 Students Development Cell

Student Development Officer: Dr. R. B. Sonawane

Nirbhay Kanya Abhiyan

17/01/2020

Student Development Cell organized Nirbhay Kanya Abhiyan an associawith Vidyarthini Manch on 17/01/2020. In the workshop girl students learnt different techniques of self-defense. Ms. Rupali Saikhedkar of Dhruv self-defense center demonstrated self-defense technique and Ms. Alka Joshi of NGO Abhivyakti conducted interactive session on the theme sextual harassment of girl student, 120 girl students participated in the programme.



15.03.2010

DATE:- 17/01/2020

TIME:- 10.00 TO 05.00

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	1	Dr. L.S. Baisane			XX	
	2	Przyadorskie Hapsi	1556 - P	rof	Japac,	
	3	Dr. Mankurani Goe	Assi Prol			
	4	Abha S. Gatne	Asst- Prof	A.	Motive	
	5	Shaelekha Kakade	faculty		Soleagle.	
	6	Puja Dan	Asst Prof		Gan.	
	7	Dr. Regini Melite	Ast Pul		Regimi	
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DATE:- 17/01/2020

TIME:- 10.00 TO 05.00

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5	Manisha . K. Swami		Ness wadia	mesucini	medicini
6	Parja Bhenjine	37	Mess wordia	Re Fargir	Cartrange
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8	Pallari Shinde	5-2	N.W.C.C.	Phide	Periole,
9	Komal Shriyal		Nw.cc	April	Domes
10	Sandhya Makulla		N.W.C.C.	Scholly.	Soudhorn.
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14	Prunjalli Digumbur Gydellur	F. Y. Bear	Ness wadia	Rudelcan	Predekux
15	Titiksha Mahesh Erande			The	Te
16	Yukta Mahesh Erande	S.4 Bcom	MMCC	Franco	Frava
17			NWCE	Chanda	chanolo-
18	Isha khavat		NWCC	Idranest	Selected
19	Anleita Tirthe		Nuce	Anleida	Ankita
20	Mangade shraddha	5. Y. Bcon	N.W.C.C	asyacle	delacte
21	Manisha shinde	BJKIN	n N.W.C.C	Alus	Que
22	Thorat Pooja Somneth	SYRYOT	NWCC	PETROSCH	PSThosel
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DATE:- 17/01/2020

TIME:- 10.00 TO 05.00

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1	Sharayu Salvi	M. ComII	34	Lasay!	horayy
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Modern Education Society's NESS WADIA COLLEGE OF COMMERCE

19, Late Prin. V. K. Joag Path, Pune · 411 001 Maharashtra State (India)
Phone: - 020-26167024 / 26160909 || Fox No.: 020-26163149 / 26160572



Student Development Cell



NIRBHAY FAMMA ABH14AN 17/01/2020







Modern Education Society's

Modern Education Society's

19, Prin. V. K. Joag Path.Pune - 411 001. Maharashtra State (India)

Website: www.nesswadiacollege.edu.in

Senior College ID/No.: PU/PN/C/021/1969

Senior College Code No.: 060 Junior College Code No.: J.I 1.15.003 Re-accredited by NAAC with an 'A' Grade (2014-2019)

Affiliated to the University of Pune and Recognised by Government of Maharashtra

Recognised Under Section 2(f) and 12(B) of UGC Act, 1956.

College (O): 020-26167024 / 26160909

Fax: 020-2616 3149 / 26160572

E-mail: nesswadiacollege@gmail.com

Golden Jubilee

Date: 20.01.2020

WORKSHOP ON OPEN SOURCE RESOURCES FOR STUDENTS

M.COM. Part I - II Students are hereby informed that the our College Library have organized a Workshop on Open Source Resources Students on Thursday, 23rd January, 2020 at 11.30 a.m. at Internet Browsing Center of the Library. Details are as under:

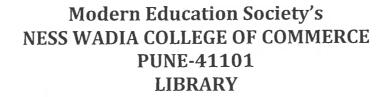
Sr. No	Topic	Speaker	Timing
1	Open Source Resources for Students	Mr. Manojkumar Thakur	11.30 a.m. To 12.30 p.m.

All are requested to attend the Workshop.

LIBRARIAN

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PRINCIPAL



WORKSHOP ON OPEN SOURCE RESOURCES FOR STUDENTS

ATTENDANCE SHEET

Date: 23.01.2020

Day: Thursday,

Date: 23rd January, 2020

Time: 11.30 a.m. to 12.30p.m.

Venue: Internet Browsing Centre, Library

Sr. No.	Name	Class	Div	Mobile No.	E-Mail	Signature
1	Prachi Vijay Dalvi	M. COMPart I	A	8007010665	Prachidalvi 999@gmail.com	
2	Namrata Anil Bhosale	M. (OHPart I	A	9850194411	namratabhosole 920 agmail.	Mosale
3	Aarti Shankar Ralvi	M. COMPart I	A	7038833044	aarti-dalvid 5@ gmail. lom	Rdw.
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Modern Education Society's

NESS WADIA COLLEGE OF COMMERCE

19, Prin. V. K. Joag Path. Pune - 411 001. Maharashtra State (India)

Website: www.nesswadiacollege.edu.in

Senior College ID/No.: PU/PN/C/021/1969

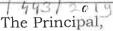
Junior College Code No.: J.I 1.15.003 Senior College Code No.: 060 Re-accredited by NAAC with an 'A' Grade (2014-2019)

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Fax: 020-2616 3149 / 26160572

Deathail: 24-902012010ge@gmail.com



College (O): 020-26167024 / 26160909

Poona College of Arts, Science and Commerce,

Pune-411001.

SUBJECT: INTERCOLLEGIATE WORKSHOP ON TRANSLATION AS CAREER

Dear Sir / Madam,

SPPU'S Board of Students' Development & Modern Education Society's Ness Wadia College of Commerce, Pune Library is Jointly Organizing a Intercollegiate Workshop "Translation as Career" on 03.03.2020 & 04.03.2020. The Details of the Workshop are as under:

Sr. No.	Day	Date	Guest Speaker	Topic	Time
01	1	03/03/2020	Mrs. Dhanavanti Hardikar	Translation as a Career	10.30 a.m. to 11.30 a.m.
02	1	03/03/2020	Mr. Ravindra Gurjar	Process of Translation Literature	12.00 noon to 1.00 p.m.
03	2	04/03/2020	Ms. Samruddhi Patwardhan	Translation Practices & Text Book Process	10.30 a.m. to 11.30 a.m.
04	2	04/03/2020	Dr. Rajendra Shrivastava	Working of Translator in Govt. Office	12.00 noon to 1.00 p.m.

VENUE: B.B.A. HALL (NEW BUILDING), NWCC, PUNE

You are requested send 5 students of your college to attend the Workshop.

No Registration Fee will be charged for Participation

Interested Students should register their names in the Library at Issue Counter For further information please Contact:

1) Mr. Manojkumar Thakur: 9423464349

2) Mr. Sopan H. Nevase: 9284197400

3) Mr. Pradip L. Kamathe: 9860585581

PRINCIPAL

CAMP OUNE-41100



NESS WADIA COLLEGE OF COMMERCE PUNE-411001 LIBRARY

WORKSHOP ON TRANSLATION AS CAREER

ATTENDANCE SHEET

Date: 03.03.2020 & 04.03.2020 Time: 10.30 a.m. to 1.00p.m.

Venue: B.B.A. Hall, New Building, NWCC.

Date: 03.03.2020

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NESS WADIA COLLEGE OF COMMERCE PUNE-411001 LIBRARY

WORKSHOP ON TRANSLATION AS CAREER

ATTENDANCE SHEET

Date: 03.03.2020 & 04.03.2020 Time: 10.30 a.m. to 1.00p.m.

Venue: B.B.A. Hall, New Building, NWCC.

Date: 04.03.2020

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Ness Wadia Cottege of Commerce, Pune - 01 and

Financial Planning Academy, Mumbai -92

jointly organize

Faculty Development Program
on
Contemporary Trends in Commerce
(A Webinar Series)

May 18 - 22, 2020

5 DAYS

Of intensive deliberations on financial planning.

5 Topics

- 18th May 2020 at 2:30 pm Interpretation of financial statements, the auditors way!
- 19th May 2020 at 2:30 pm
 Myths about investing in Stock Markets
 20th May 2020 at 2:30 pm
 Securitization How it has changed the
- 21st May 2020 at 2:30 pm Coal Based Investing
- 22nd May 2020 at 2:30 pm Robotics and its impact on finance and accounting!

Mr. Vishal Gada Director, FPA, Mumbai Mrs. Unnati Sanghvi Manager, FPA, Mumbai "Our goals can only be reached through a vehicle of a plan in which we must fervently believe, and upon which we must vigorously act. There is no other route to success." - Pablo Picasso

Highlights

Learn from industry's best Financial Planners and Financial Advisors.

Resource Persons

Pranit Jain, CA

Mr. Jaishank Gupta, CFA

Mr. Zaheer Sayed, ACCA

Register at:

https://us02web.zoom.us/webinar/register/ WN_lk1Q_AjFS1GtEtLZXNjZLw

Dr. R. B. Sonawane
1QAC Coordinator,
NWCC

Dr. M. K. Sanap Trustee, MES, Pune

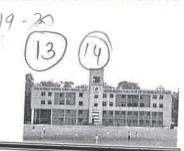
Dr. P. N. Chaudbary Vice-Principal, NWCC

Dr. Girija Shankar Principal, NWCC



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NESS WADIA COLLEGE OF COMMERCE 19, Late Prin. V. K. Joag Path, Pune · 411 001 Maharashtra State (India) Phone: - 020-26167024 / 26160909 || Fox No.: 020-26163149 / 26160572



Internal Quality Assurance Cell

Annual Report for the Academic Year 2019-20 IQAC Coordinator: Dr. R. B. Sonawane

National Webinar on Development of MOOCs

National Webinar on "Development of MOOCs" was organized on 15th May 2020. Over 177 participants from 94 colleges from various parts of the nation actively engaged as four experts spoke about importance, usefulness and methods of preparing MOOCs.

Inaugural address was delivered by Prof. Srinivasan Ranganathan, from ISB Hyderabad and founder of Mentoring Transformations. Keynote address was delivered by Mr. Sanjay Sahay, former IPS on topic "Opportunities and Challenges in Online Teaching". Mr. Shrikant Thakar, the Internal Course Coordinator, EMMRC, Pune discussed in detail the intricacies of MOOCs preparation. Prof. A. D. Shaligram, I/C Director, EMMRC informed participants about online courses and MOOCs.

National Level online Faculty Development Programme on Contemporary **Trends in Commerce**

18/05/2020-22/05/2020

IQAC in association with Financial Planning Academy, Mumbai organized "National Level online Faculty Development Programme on Contemporary Trends in Commerce" during May 18-22, 2020.

Following technical sessions were organized during the programme: -

Sr. No.	Date	Topic	Speaker
1	18/05/2020	Interpretation of financial statements, the auditor's way!	Zaheer Sayed
2	19/05/2020	Myths about investing in Stock Markets	Jaishank Gupta
3	20/05/2020	Securitization - How it has changed the way we trade!	Pranit Jain





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Phone: - 020-26167024 / 26160909 || Fox No.: 020-26163149 / 26160572



Internal Quality Assurance Cell

4	21/05/2020	Goal Based Investing	
		Godf Based Investing	Jaishank
5	22/05/2020	Dobotics	Gupta
	22/03/2020	Robotics and its impact on finance and accounting!	Zaheer Sayed

More than 200 participants from various colleges of the nation were participated for this programme.

Dr. Ramdas B. Sonawane,

Coordinator,

Internal Quality Assurance Cell,

Ness Wadia College of Commerce, Pune

2019-20



Startup and Innovation Cell

Report on Webinar 5th June, 2020

Topic: How Entrepreneurs are Riding the COVID-19 Wave

Speakers: Ms. Sunanda Verma Bhatta, Co-Founder, The Daftar, Pune and Mr. Yogesh Shinde, Co-Founder, Bamboo India, Pune

Coordinator: Dr. Mariam Noronha

Session I

Speaker: Ms. Sunanda Verma Bhatta, Co-Founder, The Daftar, Pune

The webinar began with opening remarks by Dr. Mariam Noronha, Coordinator, Startup and Innovation Cell of the College. She spoke about changes in how people are viewing entrepreneurship due to pandemic. Everywhere we look there seems to be an abundance of problems. It is said that every problem is an opportunity to invent a possibility. Many great thinkers and influencers have been saying that this global health crisis is an opportunity for all of us to hit the reset button. A lot of people have been saying that with shrinking employment opportunities, this is the best time to be an entrepreneur. Is it really so? If yes, then how are entrepreneurs riding this COVID-19 wave?

This was followed by an introduction of our guest speaker Mrs. SunandaVerma Bhatta, founder The Daftar by Tanushree Gulati who anchored the webinar.

Sunanda Verma Bhatta then took over the reins of the session. She spoke about how the country-wide lockdown has affected industries in some or the other way, and also about how self-motivated entrepreneurs are and are coping with the situation. She said managing everything from home is quite difficult but that is what circumstances demand right now. She further said that almost all the industries are shifting on a digital platform, but some industries like Co-working space who perform physically are the most affected, inspite of this humanity is what adds value to your business in this crucial times. A lot of entrepreneurs are trying to adding value to their companies, recently Twitter has announced remote working for its employees for year 2020. She also added a very recent corporate example about Reliance industries how they took over a bankrupt fabric company and started producing PPE kits. She said Entrepreneurs are the ones who can bring positive changes in post pandemic situations.

This was followed by a Question and Answer session and with that this very informative, enlightening and illuminating session that students were inspired to spend remaining lockdown in highly motivated state.

Session II

Speaker: Mr. Yogesh Shinde, Co-Founder, Bamboo India, Pune

Mr. Yogesh Shinde is an entrepreneur who started a company named Bamboo India which promises to make bamboo based eco-friendly products. The company manufactures toothbrushes, speakers, clothing pegs, desk organizers, utility stands and sky lanterns from bamboo.

Mr. Yogesh Shinde started by giving an example of unique selling proposition (USP) idea of a their toothbrush as a product. They creatively slashed the price from Rs.180 to Rs.50 per toothbrush as they reduced their plastic contents used in it. After the lockdown was announced they immediately held a meeting and all the latent points were discussed as to realize how to make things happen even during the pandemic.

With the onset of April they started with an innovative idea in which they discovered the potential of reaching the customers via social media platforms. Customer engagement became their focus and the same idea was propagated through the likes of Instagram, Facebook and SMS service sector. They endorsed the idea and like this they reached out to 5-6 lakh people within a couple of months.

He talked about how initially re was running around for brand endorsement. But, now with the lockdown in place he took some time for retrospection and realized the importance of having quality time with one's family. With the finances being hit, he came up with an initiative that two days in a month must be solely given for retrospection of logistics and operations of the company.

With a keen eye he saw an opening and did various collaborations with different partners. He discovered new ways to get down to business via different channels. He held a seminar with around 80 farmers from Latur. In which, the farmers inquired about the required raw materials that the company would need to make products in the future.

To conclude the session he answered the following questions

- Q. Is it possible to do the same level of production amidst this situation and how is the company responding to the worker's problems?
- A. Due to lots of travel restrictions the business model has changed and now the company is focusing more on customer expectation.
- Q. How has the business model changed? Elaborate on the adoption of different policies as opposed to the earlier process.
- A. With limited money to spend, the customer is more savory and cautious of spending only on essentials. So, the focal point has changed to the creation of value in a product.
- Q. How is the supply side affected?
- A. With the courier services still on hold there have been no deliveries. In the future, the trend suggests that the labor issue will be a huge concern. Q. How do you prioritize things in business?
- A. It depends on the diagnosis of problems and the ideas at hand. Now the focus is to enhance the product by taking market segmentation into account. For example, makeup brushes with bamboo as bristles is a hype among customers.
- Q. How are the farmers who supply raw materials and working laborers in the factory are getting paid?

Since there has been no business trading among the farmers and the company, no transaction has also taken place. Whereas, working laborers are getting paid as the balance sheet is still afloat.

Q. How is the machinery being maintained?

A. After the lockdown in place, a detailed prevention plan was laid out giving due credence to SOP in which the functioning and maintenance of machinery was addressed.

Notes on the session

 CUSTOMER ENGAGEMENT: Mr. Yogesh Shinde specifically addressed the unique way to approach customers is through the social media platforms.

 RETROSPECTION: He talked about how the company has mandated to take two days off from the regular operations in a month and how that time will be devoted for retrospection of inner workings of the company.

• OPPORTUNITIES: He discovered new ways to engage with the customers and farmers and renewed the dialogue taking place.

Total Attendance: 49 participants

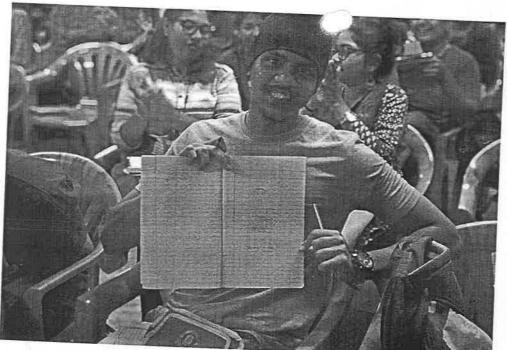
Teachers: 2

Students: 47



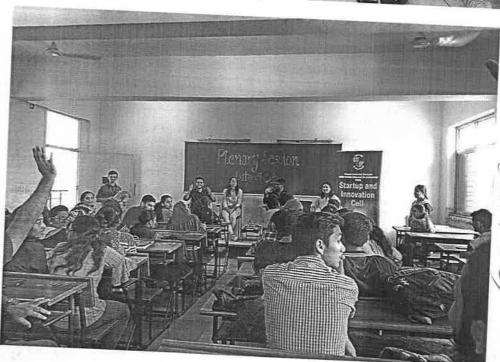
Session I Report prepared by: Bhumi Suryawanshi

Session II Report prepared by Richa Pradhan

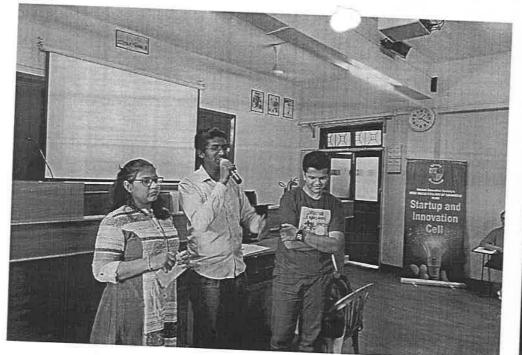








Stevet-Up & Innovation









Date	Name of Student	Class		
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09-06-2020 00:46		FY BCOM D		
10-06-2020 00:46		M.com part 1 'A'		
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	Bhujbal Akshay Vilas			
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24-06-2020 00:46	Mufaddal vora	Sybba ib		
25-06-2020 00:46	Bhumi Suryawanshi	SY BBA-IB		
26-06-2020 00:46	Adnan khanji	TYBBA IB		
27-06-2020 00:46	Sheybaaz lalji	SYBBA Div -A		
28-06-2020 00:46	Poorvi Semlani	Fy bcom C		
29-06-2020 00:46	Sakshi Mahavir Banthiya	F.Y.BCOM DIV-C		
30-06-2020 00:46	Suryani Suresh Raut	First Year / Division D		
01-07-2020 00:46	Poonam Prakash Divase	M.com - I Div - A		
02-07-2020 00:46	Harish verma	Mcom part 2		
03-07-2020 00:46	Pallavi Prakash Divase	F. Y. Bcom, B - Div		
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Modern Education Society's

NESS WADIA COLLEGE OF COMMERCE

19, Prin. V. K. Joag Path, Pune - 411 001. Maharashtra State (India)

Website: ness.mespune.org

Senior College ID/No.: PU/PN/C/021/1969

Senior College Code No.: 060 Junior College Code No.: J.11.15.003

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Affiliated to the Savitribai Phule Pune University

and Recognised by Government of Maharashtra Recognised Under Section 2(f) and 12(B) of UGC Act, 1956.

College (O): 020-26167024 / 26160909



E-mail: nesswadiacollege@gmail.com

19th December 2019

NOTICE

BBA WORKSHOP DIGITAL MARKETING.

A four-day work-shop is organized for the the students of BBA as per the following schedule. Interested students should attend all the sessions compulsorily.

1. Session no. 01 26/12/2019 - ECGC

2. Session no: 02 11/01/2020 - Artificial Intelligence

3. Session No: 03 13/02/2020 – How to Be hired Instantly

4. Session No: 03 13/02/2020 - Retailing in India

Venue: BBA Seminar Hall New Building

Time: 10:30 am to 1:30 pm

BBA Coordinator

SPREAD OF

Principal



2019-20 1BBA Roll Call - SYBBA Roll Name of The Student Lecture 1 Lecture 2 Lecture 3 Lecture 4 No. 13/1/2020 7/2/2020 26/12/19 11/1/2020 How to hined, tepic uperally in Topic = (Artifical Intelligit "ECOC" sum. Hosont 1 **SUMEDHA DATTA** 2 GOPI OMPRAKASH KANOJIYA 3 **GAURAV ANAND THAKAR** sond Absont 4 **NISHI SINGH** Hosont Uttarth. 5 GAWALI UTKARSHA DHONDIRAM Absort 6 **GAURAV NAGUL** Absent Absent 7 KOKANE ASHISH VILAS Absent 8 JAY LAMBA Absort Hosent **BARAVKAR AMIT ASHOK** 10 MAHIMA CHETAN BHATTI osen 11 PRAPTI GUNDECHA MAN 12 RIYA CHAWLA TWINKLE RAJPAL 23 Rajparolit Manglar bsent 14 RAJPUROHIT MANOHAR MANGILAL enelle 15 AARYAN SINGH NEGI 16 LALIWALA ADAM AKBARALI ALSONG SHEYBAAZ IMTIYAZ LALII 17 Absent Absent Phayel Phrend 18 MANAV RAJESH CHHAJED Absent mula tackore ANTERTAGOIA 19 ANKITA KAUR GORA Absent Absent Hospul) GAIKWAD NIKHIL NAVNATH Absent Absort 21 KRISHNA YOGESH AHIR Absort Alasent 22 ABDULKADIR PIPLODWALA 23 BHUJBAL AKSHAY VILAS 24 NAVAGHANE RUTUJA BAPU Mosent 25 MANOJ CHANDAR PAWAR



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Recognised Under Section 2(f) and 12(B) of UGC Act, 1956.

College (O): 020-26167024 / 26160909



E-mail: nesswadiacollege@gmail.com

Foreign Students Association (FOSTA) 19th December 2019

NOTICE

Orientation Workshop for Foreign Students

A orientation workshop is organized for the Foreign Students of NWCC is organized as follows:

Topic: Adjusting in a Foreign Culture

Speaker: Priyadarshini Hapse

Date: 12th September 2018, Wednesday

Time: 10:00 am to 11:00 am

Venue: Seminar Hall, Old Building

Indian Students are welcome

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Coordinator, FOSTA

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2018-19

12th Sept 2018 [2018-19]

NESS WADIA COLLEGE OF COMMERCE, PUNE-1

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Foreign Students Association (FOSTA)

Meeting Attendance Sheet

Time 10:00 - 11:00 and

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NESS WADIA COLLEGE OF COMMERCE, PUNE-1

Foreign Students Association (FOSTA)

Meeting Attendance Sheet

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NESS WADIA COLLEGE OF COMMERCE, PUNE-1

Foreign Students Association (FOSTA)

Meeting Attendance Sheet

Sr. No	Name	Class- Division	Roll No	Country	Local Address	Contact Number	Signature
29	Rachel W. Pardit	S.Y.,	05	India.	Vishranhvadi	8975966057	Porchel
30	Samruddhi Supekar	54 Bon 'A'	8 91	India	Housing Board	7745098739	Sumruddni
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Report on Webinar 6th June, 2020

Topic: Humanising Brands

Speaker: Mr. Dhruv Talwar, General Manager, Corporate Brand, Godrej
Consumer Products Ltd

Organized by: The Startup and Innovation Cell and Department of Marketing

The webinar began with opening remarks by our Principal, Professor Girija Shankar who took a moment to salute the Corona Warriors-doctors, nurses, health workers and cops. She went on to briefly shed light on the 3 E's of Digital Education- Enrichment, Enhancement and Engagement. Digital education is the need pof the hour and the way forward. Hence, the need for such webinars. She congratulated the Head, Coordinator, Core Committee and volunteers of the Startup and Innovation Cell for their efforts in the conduct of the webinar.

Mr. Rohan Aaron, anchored the event and introduced Mr. Dhruv Talwar before handing over the conduct of session to him. Mr. Talwar began by asking everyone to take five seconds to clap for themselves. He said it is necessary to applaud yourself and acknowledge your achievements especially in this tough time. This was followed by his talk on "Humanising Brands".

He went on to make 3 points about how brands should engage with people in the "new normal". Incidentally he said none of us really have answers to exactly what the new normal will be.

- 1. **Be Flexible** because you may not have all the answers. Currently Swiggy and Zomato are delivering essentials even though that is not their area of expertise but because it is the need of the hour, customers expect it. You even have the Swiggy Genie service to drop off parcels during the lockdown thereby providing a much needed service.
- 2. Re-evaluate your USP- Your USP (Unique Selling Proposition) needs re-evaluation. It cannot be what it was. He gave the example of him eating chaat at Bhagat Tarachand in a Food court earlier this year. The chaat was expensive but he had found it worth every penny even though there were



cheaper alternatives around. However, now the "quality" and "taste" which were the USPs of that brand might not be what people would be willing to pay for considering the economic slowdown. Even if you have a stellar product, low employment, lower salaries might force people to spend less. So it is necessary for brands not to have illusions based on what "was".

3. Be empathetic towards others. Empathy makes a brand more human. He gave the example of a Kentucky Fried Chicken counter at the airport. A rainy day meant many people could not reach the outlet for work and one person was manning the counter, playing cashier, chef and server. When Dhruv reached the counter, that KFC employee expressed regret that he had to wait so long and thanked him for his patience, this instead of being brusque and impatient puts the customer at ease. He also gave the example of Indigo airlines sending a message asking for feedback, a few hours after flyers have reached home, unpacked and relaxed instead of immediately after they step out of the airport with their luggage and could be struggling to get a ride home. Box8, an online food delivery app gives customers 5 seconds more to cancel an order which they have placed, in case people have second thoughts about their order. Similarly with Big Basketonly once your order is confirmed you are asked how you would like to pay for it.

Humanising brands does not cost money. He gave examples of the following brands-

- 1. Vistara which announces the menu instead of cabin crew just asking people whether they want a vegetarian or non-vegetarian meal- full disclosure to help Vistara flyers make an informed choice regarding their meal.
- 2. Bombay Canteen, a eating place in Mumbai home delvered food with a note stating the temperature of the cehf and delivery boy, 3 reminderswash your hands, sing "ae dil hai mushkil jeena yahaan" and "yeh hai Mumbai meri jaan".
- 3. Netflix which cancelled subscriptions of all inactive subscribers because they don't want people to pay for something they're not using in this



- difficult time. They realize spending might be difficult for people in the midst of the global health crisis and economic slowdown.
- 4. Indigo airlines-he was flying last year when India was playing the quarter final match in the cricket World Cup and the pilot's announcement went in this order- "Thank you for flyting today, India is playing in the quarter final today and the score is XX/X, Thank you for choosing to fly Indigo". The brand came last, flyers came first (considering we're a cricket crazy nation doing anything other than staying glued to the match needed to be appreciated and of course if you can't watch the match knowing the latest score helps).

Finally Dhruv left the students with 3 important pointers for life-

- 1. Instead of thinking it is your right to have/do something, regard it as a privilege. If you are late and cutting through a line such an attitude helps-requesting helps, rather than demanding.
- 2. Have a solution mindset, not that of a victim. This is the need of the hour in these troubled times. You can count your blessings rather than focusing on what is missing.
- 3. Know your box-instead of thinking outside the box, know aht makes you tick.

This was followed by an animated question-answer session and ended with a vote of thanks.

Total participants: 61

Students: 56

Teachers: 5

Report Submitted by: Dr. Mariam Noronha, Coordinator, Startup and Innovation Cell, NWCC

Timestamp	Name	Class and Division
	Harjas Kaur Juneja	Ту А
06-06-2020 17:20		Fy bcom D
06-06-2020 17:20	Sheybaaz Lalji	SY BBA
06-06-2020 17:20	Jinal Thakkar	T.Y.B.COM A
06-06-2020 17:21	Zayan Mirza Poonawalla	FY BBA (B)
06-06-2020 17:21	Anushka Mishra	T.y b.com D
06-06-2020 17:21	Arti Vijay Balanse	T.Y.B.Com - B
06-06-2020 17:21		Fy bba ib - A
06-06-2020 17:22	Dr.Deepa Dani	BBA
06-06-2020 17:22	Dhruv Gorakh	F. Y. Bcom A
06-06-2020 17:22	Nihal Momin	F.Y B.com Div-C
06-06-2020 17:22	Jayshree Shrinivas Pinnamshetty	TY B.COM D
	Srilakshmi Jyothidinaraj Paremal	TYBcom - A
06-06-2020 17:23		Mcom part 2
06-06-2020 17:23	Sakshi Mahavir Banthiya	F.Y.BCOM DIV-C
	Hrishikesh Ahirwar	TY.BCOM D
06-06-2020 17:23	Raghuvirsingh Devda	F.Y.BCOM(B)
06-06-2020 17:24		Mcom
06-06-2020 17:26	Janavhi Chugera	First Year B. Com -A
	Roshani Khobragade	TYBCom, Div. B
06-06-2020 17:28	1	FY BBAIB A
06-06-2020 17:29		FY BBA IB (DIV-A)
06-06-2020 17:29		Fy bba ib
06-06-2020 17:30	Khushi Shah	FY-BBA(B)
	Sameeran Pawar	FY BBA IB
06-06-2020 17:36		SYBBA-23
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	Gunish Singh Bedi	SY BBA-B
06-06-2020 17:38		Fy bcom C
06-06-2020 17:38	Radhika Sharma	TYBBA
06-06-2020 17:38		SYBBA
06-06-2020 17:38		T.Y.B.com , Div: D
06-06-2020 17:38		SY BBA IB
06-06-2020 17:39	Savin Shetty	T.Y.Bcom D
06-06-2020 17:40		FY BBA (IB)
	Pooja Raosaheb Sonawane	TYBcom- B
	Tabasum Parveen	Sy
	Mohammed Bharmal	TY BBA IB
	Kumari Anuradha	T. Y. B. COM, DIV-D
	Dr.Seema V. Purandare	BBA-CA
06-06-2020 17:42		TYBcom D- division
	2 Shubhangi Rahul Chavan	Mcom Part 1 Div A
06-06-2020 17:47		Head of Department Marketing
	B Pallavi Prakash Divase	F. Y. Bcom, B - Div
	4 Poonam Prakash please	M.com - I Div- A



06-06-2020 17:44	Harsha Sanjay Gehlot	TYbcom D - DIV
06-06-2020 17:44	Sneha	tybcom D
06-06-2020 17:45	Sakshi kamble	fy bcom div-A
06-06-2020 17:46	BRIAN FRANCIS	Ty Bcom . Division -D
06-06-2020 17:46	Roohan Singh	TY BCOM A
06-06-2020 17:47	Minoti Chanderkesh Sikka	TY BCOM Division D
06-06-2020 17:55	Dr. Mariam Noronha	Assistant Professor
06-06-2020 18:00	Mrs.Jasmin Shikalgar	Faculty
06-06-2020 18:22	Rohan Aaron	S.Y.B.Com. C

